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**DEVELOPMENT COMMITTEE**

SEPTEMBER 27, 2017

8:00 AM

FOUR ways to join the meeting:

1. In-person at the YA Board Room,
2. Call to NEW #: 719-394-0424, code 72902
3. Call through your computer, visit <https://www.uberconference.com/yanjep>or,
4. video conference with <https://appear.in/committeeconference>

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| **MEMBERS**Michelle Cash Michael ConlanTanuja Dehne (Chair)Liz Fillo | Colleen FoyAmanda Newman-GodfreyBelinda Roll Michelle ThompkinsM’lou Walker | **STAFF**Ann Betterton Alexa HardyMichele Russo |

**AGENDA:**

**45th Anniversary Campaign**

1. Leadership Phase (Now-December 2017)
	1. Identify committee chairs: Tanuja Dehne, Michelle Cash
	2. Conduct lead gift solicitation meetings
	3. Finalize goal amount
	4. Finalize tools: case statement and video
2. Funds
	1. Creativity to Change the World
	2. Endowment
3. Goals
	1. $250,000
		1. $100K Endowment; $100 CTCTW; $50K expense
	2. $450,000
		1. $180K Endowment; $180 CTCTW; $90K expense
4. Lead Gift Solicitation Work Plan
	1. 2x monthly phone meetings
	2. List review and strategy
	3. Solicition assignments and follow-up
5. Getting Started
	1. See attached solicitation list
	2. New prospects
6. Meeting Schedule
7. Other Business
8. Adjourn