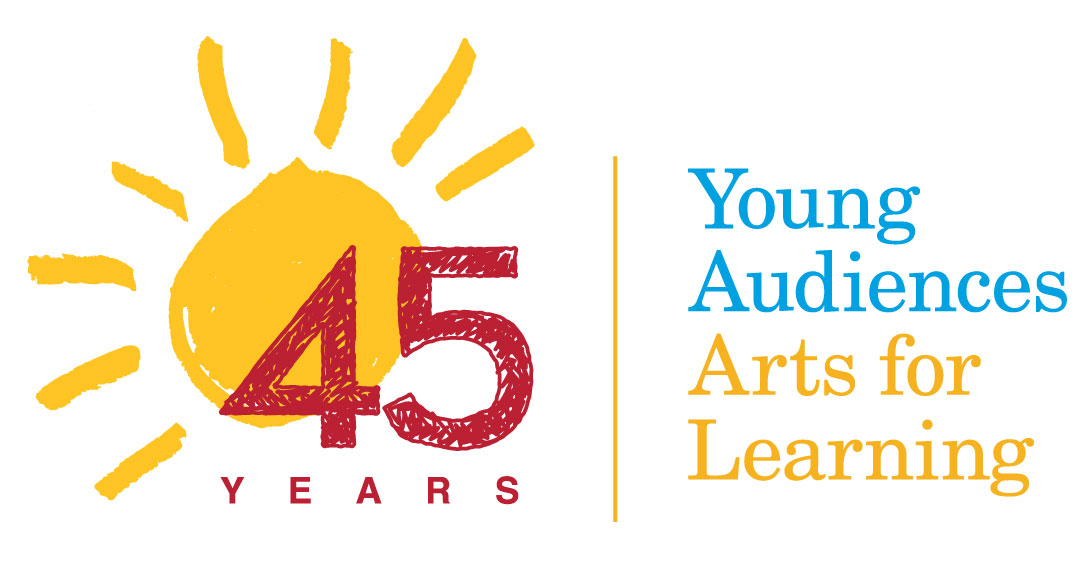
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**DEVELOPMENT COMMITTEE**

SEPTEMBER 27, 2017

8:00 AM

FOUR ways to join the meeting:

1. In-person at the YA Board Room,
2. Call to NEW #: 719-394-0424, code 72902
3. Call through your computer, visit <https://www.uberconference.com/yanjep>or,
4. video conference with <https://appear.in/committeeconference>

|  |  |  |
| --- | --- | --- |
| **MEMBERS**  Michelle Cash  Michael Conlan  Tanuja Dehne (Chair)  Liz Fillo | Colleen Foy  Amanda Newman-Godfrey  Belinda Roll  Michelle Thompkins  M’lou Walker | **STAFF**  Ann Betterton  Alexa Hardy  Michele Russo |

**AGENDA:**

**45th Anniversary Campaign**

1. Leadership Phase (Now-December 2017)
   1. Identify committee chairs: Tanuja Dehne, Michelle Cash
   2. Conduct lead gift solicitation meetings
   3. Finalize goal amount
   4. Finalize tools: case statement and video
2. Funds
   1. Creativity to Change the World
   2. Endowment
3. Goals
   1. $250,000
      1. $100K Endowment; $100 CTCTW; $50K expense
   2. $450,000
      1. $180K Endowment; $180 CTCTW; $90K expense
4. Lead Gift Solicitation Work Plan
   1. 2x monthly phone meetings
   2. List review and strategy
   3. Solicition assignments and follow-up
5. Getting Started
   1. See attached solicitation list
   2. New prospects
6. Meeting Schedule
7. Other Business
8. Adjourn