



Young
Audiences
Arts for
Learning

Affiliate End of Year Profile
Fiscal Year 2015-16

**Young Audiences of New Jersey and Eastern
Pennsylvania**

Young Audiences of New Jersey and Eastern Pennsylvania Financial Overview

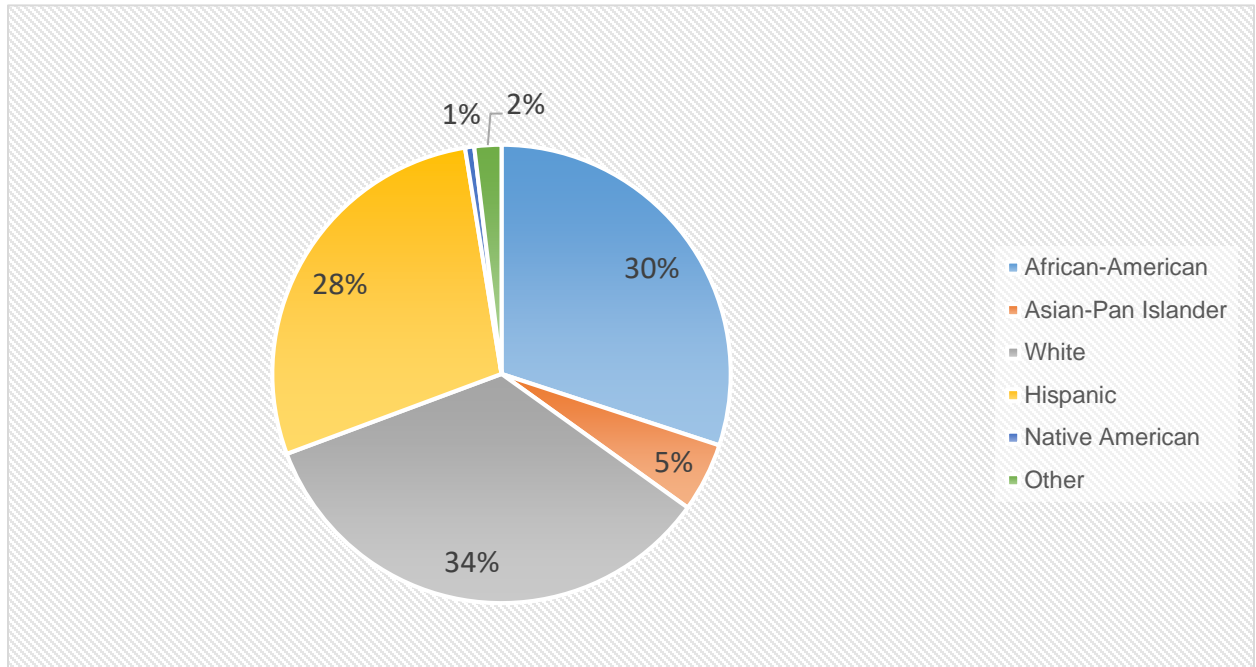
| <u>FY15 Actual</u> Revenue | Amount | % of Affiliate Revenue | <i>Comparison</i> YA Cohort | <i>Comparison</i> YA Network |
|--------------------------------------|--------------------|---------------------------|--------------------------------|---------------------------------|
| Earned | \$1,371,851 | 50% | 43% | 42% |
| Contributed | <u>\$1,376,211</u> | 50% | 57% | 58% |
| TOTAL | \$2,748,062 | | | |
| Expenses | | | | |
| Personnel | \$1,076,861 | 39% | 38% | 39% |
| Program | \$1,381,216 | 50% | 49% | 44% |
| Admin/Fundraising | <u>\$282,972</u> | 10% | 13% | 17% |
| TOTAL | \$2,741,049 | | | |
| <u>FY16 Reported</u> | | | | |
| Revenue | | | | |
| Earned | \$1,141,822 | 44% | 44% | 44% |
| Contributed | <u>\$1,464,090</u> | 56% | 56% | 56% |
| TOTAL | \$2,605,912 | | | |
| Expenses | | | | |
| Personnel | \$1,049,306 | 40% | 39% | 41% |
| Program | \$1,276,618 | 49% | 47% | 43% |
| Admin/Fundraising | <u>\$279,677</u> | 11% | 14% | 16% |
| TOTAL | \$2,605,601 | | | |
| <u>FY17 Budgeted</u> | | | | |
| Revenue | | | | |
| Earned | \$1,275,100 | 48% | 43% | 42% |
| Contributed | <u>\$1,358,648</u> | 52% | 57% | 58% |
| TOTAL | \$2,633,748 | | | |
| Expenses | | | | |
| Personnel | \$967,151 | 37% | 38% | 41% |
| Program | \$1,389,097 | 53% | 49% | 44% |
| Admin/Fundraising | <u>\$260,000</u> | 10% | 13% | 15% |
| TOTAL | \$2,633,748 | | | |

Young Audiences of New Jersey and Eastern Pennsylvania

2015-2016 Programmatic Overview

| | AFFILIATE | YA Network |
|----------------------------|-----------|------------|
| PARTNERS | | |
| Public Schools | 84% | 73% |
| <i>Title I Designation</i> | NR | 47% |
| Independent Schools | 7% | 7% |
| Charter Schools | 2% | 3% |
| Post-Secondary | 0% | 1% |
| Community Based | 6% | 17% |
| COMMUNITY SETTINGS | | |
| Rural | 10% | 16% |
| Suburban | 53% | 34% |
| Urban | 37% | 54% |
| PROGRAM CATEGORIES | | |
| Performance | 30% | 17% |
| Workshop | 7% | 16% |
| Residency | 53% | 62% |
| Professional Development | 10% | 5% |
| PROGRAM CONTENT | | |
| Music | 19% | 21% |
| Theater | 28% | 24% |
| Dance | 27% | 19% |
| Visual and Design Arts | 20% | 20% |
| Literary Arts | 7% | 10% |
| Digital Media/Technology | 0% | 5% |
| PROGRAM INTEGRATION | | |
| STEM | 12% | 19% |
| Literacy | 59% | 40% |
| History | 8% | 20% |
| Character Education | 1% | 13% |
| Environment | 4% | 3% |
| Nutrition | 16% | 5% |
| AFFILIATE OVERVIEW | | |
| Number of Programs | 3,930 | 97,491 |
| Number of Participants | 393,391 | 5,064,106 |
| Partnering Institutions | 835 | 6,635 |
| Teaching Artists | 278 | 3,559 |
| Educators | 19,712 | 63,438 |

YA Network - Constituent Ethnicity



Young Audiences of New Jersey and Eastern Pennsylvania

Constituent Ethnicity

| | |
|---------------------------|-----|
| African-American | 23% |
| Asian-Pan Islander | 8% |
| White | 50% |
| Hispanic | 19% |
| Native American | 1% |
| Other | 0% |

Young Audiences, Inc.
171 Madison Avenue, Suite 200
New York, NY 10016-5110
212.831.8110
youngaudiences.org